



## ARIAS SOCIETY

Assam Rural Infrastructure and Agricultural Services Society

(An Autonomous Body under Govt. of Assam)

Project Coordination Unit (PCU) of the World Bank financed

**Assam Agribusiness and Rural Transformation Project (APART)**

Agriculture complex, Khanapara, G.S. Road, Guwahati-781022 (Assam, India)

Tel: +91 361-2332125; Fax: +91 361-2332564; email: spd@arias.in

No: ARIASS/APART/156/2016/98

Dated Guwahati the 19<sup>th</sup> July, 2018

From : Shri Vinod Seshan, IAS,  
State Project Director, ARIAS Society

To : M/s Deloitte Touche Tohmatsu India LLP (Lead),  
Block- EP & GP, Sector-V, Salt Lake Electronic Complex, Kolkata-700091,  
[Regd. Address: 12, Dr. Annie Besant Road, Opp. Shivsagar Estate, Worli, Mumbai- 400018]  
Email: aloagarwal@deloitte.com ; siddharthkumar@deloitte.com ;  
**With sub-consultant SeSTA Development Service,**  
Bagheswaripara, W. No.3, Near Doordarshan Relay Centre,  
Bongaigaon, Assam-783380; Email: sdsnortheastindia@gmail.com ;  
**(Attention: (1) Mr. Aloke Agarwal, Partner, M/s Deloitte Touche Tohmatsu India LLP)**

### Notification of Award

- a) **Name and Address of the Client:** State Project Director, Assam Rural Infrastructure and Agricultural Services Society, Agriculture Complex, Khanapara, G.S. Road, Guwahati-781022 (Assam, India)
- b) **Name & reference number of the contract being awarded, and the selection method used:** *Name-* Conducting a Sector Scan Study and a Sub-sector Scan Study of Agribusiness Sector for Assam Bureau of Investment Promotion; *Reference No. of the contract-* ARIAS/APART/156/2016/ dated 30<sup>th</sup> July, 2018; *Selection method-* Quality and Cost Based Selection (QCBS)
- c) **Names of the consultants that submitted proposals, and their proposal prices as read out at financial proposal opening, and as evaluated:**

Name of Consultant	Financial Proposal price (Rs)	Evaluated Financial Proposal price (Rs)	Combined score and ranking
1) M/s Deloitte Touche Tohmatsu India LLP (Lead), Kolkata-91; <i>With sub-consultant SeSTA Development Service</i> , Bongaigaon- 783380	47,06,000/-	47,06,000/-	I
2) M/s Grant Thornton India LLP, Gurgaon - 122002	44,99,100/-	44,99,100/-	II
3) M/s Ernst & Young LLP (Lead), Gurgaon-122002; <i>In Association with (JV) ACCESS Development Services</i> , New Delhi-110016	59,00,000/-	59,00,000/-	III
4) M/s Global AgriSystem Private Limited, New Delhi-110016	96,26,208.75	96,26,208.75	IV

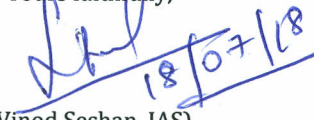
- d) **Names of all Consultants whose Proposals were rejected or were not evaluated, with the reasons thereof:** None
- e) **Name of the successful consultant, the final total contract price, the contract duration and a summary of its scope:**

<b>Name:</b>	M/s Deloitte Touche Tohmatsu India LLP (Lead); <i>With sub-consultant SeSTA Development Service</i>
<b>Address:</b>	Block- EP & GP, Sector-V, Salt Lake Electronic Complex, Kolkata-700091, [Regd. Address: 12, Dr. Annie Besant Road, Opp. Shivsagar Estate, Worli, Mumbai- 400018]
<b>Final total Contract price:</b>	Rs.47,06,000/- (Excluding taxes)
<b>Contract duration:</b>	For 6 (six) months
<b>Summary of its scope:</b>	The scope of the consultancy assignment for 6 months would cover: 1. A demand analysis should be conducted to identify the main trends and features of investment into Assam and its key competitors. 2. A supply side analysis should be conducted to assess the Assam investment proposition in sectors, in order to understand the State's relative strengths. 3. Identifying the priority subsectors within agribusiness sector: 4. The alignment of these analyses should lead to a prioritized short list of the key sectors for investment attraction. 5. Identifying specific investment opportunities in each of prioritized sub-sectors.

Sir,

In inviting a reference to the above, I am pleased to inform you that your firm has been selected for award of contract for the above cited assignment and hence pursuant to the ITC clause 34.1 of the RFP, I would like to invite you for signing of the Contract Agreement schedule on **30<sup>th</sup> July 2018 at 11.30 AM (IST)** in the Office of the State Project Director, ARIAS Society, at the address cited above. A copy of the draft contract agreement is attached herewith for your needful. Please send a confirmation letter & email in this regard.

Yours faithfully,

  
18/07/18

(Vinod Seshan, IAS)

State Project Director, ARIAS Society